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At the foundation of social entrepreneurship have two kinds of power. One is the power to bring about significant change in the world, such as expanding access to clean water or providing educational opportunities for the poor. Perhaps more important is the power to inspire others to see how what is possible, and thereby move those with resources to set aside their cynicism and join forces with social entrepreneurs, confident that together their efforts will make a difference.

## Table of Contents

1	Mission and Vision
10	What Is a Social Entrepreneur?
11	About the Skoll Foundation
13	Highlights
14	Message from Chairman and CEO
17	Programs and Initiatives
23	Selected Grantee Profiles
	• Tolerance and Human Rights
	• Health
	• Environmental Sustainability
	• Economic and Social Equity
	• Institutional Responsibility
	• Peace and Security
30	Grants for Fiscal Year 2005
37	Financial Information
40	Boards of Directors and Staff

The Skoll Foundation advances systemic change ...



to benefit communities around the world ...



by investing in, connecting ...



and celebrating social entrepreneurs.



Our vision is to live in a world of peace and prosperity...



where all people,





regardless of geography, background or economic status, ...



enjoy and employ the full range of their talents and abilities.





## What Is a Social Entrepreneur?

so·cial en·tre·pre·neur  
n., 1. society's change agent: pioneer of  
innovations that benefit humanity

## About the Skoll Foundation

As a young man, Jeff Skoll realized that the world was headed in a dangerous direction and that he could either sit on the sidelines or do something about it. Jeff created the Skoll Foundation in 1999 to help bring about a better world, anchoring the foundation's mission in a set of principles: empowerment, leverage, innovation, scale and impact. Underlying these tenets is his simple, unwavering belief that the right investments in the right people can lead to lasting, positive change.

Today, the Skoll Foundation works to bring about Jeff's vision of a more peaceful and prosperous global community by investing in, connecting and celebrating social entrepreneurs.

At the foundation, we believe social entrepreneurs have two kinds of power. One is the power to bring about significant change in direct ways, such as expanding access to clean water or providing educational opportunities

for children. Perhaps more important is the power to inspire others – to show what's possible, thereby moving those with resources to set aside their cynicism and join forces with social entrepreneurs, confident that together they will make a difference.

“By supporting social entrepreneurs, we empower individuals to bring about tangible, large-scale results. Their innovations are our best hope for a better world, and the inspiration they provide sows the seeds of positive change,” Jeff Skoll explains. “The idea is that a little bit of good can turn into a whole lot of good when fueled by the commitment of a social entrepreneur.”





- The Skoll Foundation introduced the **Skoll Awards for Social Entrepreneurship**, which fund and support innovators poised to replicate or scale up, providing a path for advancing long-term solutions for the critical challenges of our time. Award recipients are chosen through an open, competitive process that invites applications from organizations around the world.
- The Skoll Foundation identified **six critical issues** that are at the heart of its vision to empower people to create a peaceful, prosperous, sustainable world: tolerance and human rights, health, environmental sustainability, economic and social equity, institutional responsibility, and peace and security.
- ***The New Heroes*** debuted as a four-part PBS documentary series hosted by Robert Redford and featuring 12 compelling stories about social entrepreneurs. The series reached 4.4 million viewers, generated more than 1,000 house parties in 46 states and 33 countries, and resulted in donations from viewers totaling more than \$148,000 to the organizations run by social entrepreneurs profiled in the series.
- **The Gandhi Project** brought the universal power of film to the Palestinian Territories, premiering the epic motion picture *Gandhi* (dubbed in Arabic) to stimulate discussion of Mahatma Gandhi's philosophy and principles.
- The second annual **Skoll World Forum on Social Entrepreneurship** convened at Oxford University around a program of "Making Networks Work," bringing together the winners of the 2005 Skoll Awards for Social Entrepreneurship and more than 550 attendees from six continents and 40 countries.
- Traffic increased 300 percent on **Social Edge**, the Skoll Foundation's online community for social entrepreneurs, as new tools and resources transformed it into a practical global network.
- From July 2004 through June 2005, Jeff Skoll built the Skoll Foundation's asset base, expanding its capacity by more than 38 percent.

## Message from Jeff Skoll and Sally Osberg



JEFF SKOLL  
FOUNDER AND CHAIRMAN

SALLY OSBERG  
PRESIDENT AND CEO

The catastrophic world events of 2005 and their troubling aftermath dramatically underscore the disparity between rich and poor. Yet the tremendous outpouring of help in response to these disasters, from all over the world, gives us reason to hope. There is no question that most individuals, institutions and nations, given the opportunity, want to assist those in need.

At the Skoll Foundation, we support and celebrate individuals who are working to make a difference, not just in situations crying out for a humanitarian response, but against those less visible and publicized disasters, such as inequity, poverty and environmental degradation. While there will always be tumultuous events and seemingly overwhelming challenges to face, we've seen, throughout history, exceptional individuals rise to solve these problems. These people, whom we call social entrepreneurs, are practical visionaries who apply vision, talent and skill to creating solutions that change the world for the better.

Social entrepreneurs operate in an environment where success is measured not by financial returns, but by improvements in the quality of people's lives. They believe that the responsibility for building a more peaceful and prosperous world does not rest mainly with governments, corporations and powerful individuals, but with ordinary people seeking a better life for themselves, their children and their communities.



We partner with social entrepreneurs by providing grants and program-related investments to support their work, by helping them connect with needed resources, and by celebrating and popularizing their achievements. The **2005 Skoll World Forum on Social Entrepreneurship** at Oxford University drew more than 550 participants from 40 countries. The Forum not only highlighted this year's Skoll Award recipients, but also gave them an opportunity to share ideas and gain insights from leading thinkers and practitioners in the field. Social entrepreneurs also engage in discussions with fellow entrepreneurs, philanthropists and other nonprofit professionals through **Social Edge** ([www.socialedge.com](http://www.socialedge.com)), our online community.

Celebrating the achievements of these remarkable individuals is a tremendously important part of what we do, designed to help realize our shared vision of large-scale positive change in the world. Our sponsorship of **The New Heroes** documentary series, narrated by Robert Redford and broadcast nationwide in 2005 by the U.S. Public Broadcasting Service, chronicled 12 dramatic stories of social entrepreneurs tackling social problems around the world. More than 4.4 million people viewed the series, and more than 1,000 individuals – from 46 states and 33 countries – requested a special DVD designed for more intimate “house parties” with families and friends.

Another way we're celebrating the work of social entrepreneurs is through **The Gandhi Project**, a collaboration between the Skoll and Global Catalyst foundations. The project leverages the power of media to inspire social change by dubbing Lord Richard Attenborough's inspiring film, *Gandhi*, into Arabic and showing it throughout the Palestinian Territories. Screenings, which are organized with the assistance of Palestine's Ministry of Education and locally based nongovernmental organizations, are designed to stimulate discussion of Gandhi's principles of nonviolent resistance, economic empowerment and self-determination.

The year 2005 also marked the incorporation of issue areas into our programmatic design. In making decisions about how best to leverage our resources, we seek social entrepreneurs tackling challenges in six key areas: tolerance and human rights, health, environmental sustainability, economic and social equity, institutional responsibility, and peace and security. In addition, we factor in geography because regions where these issues pose the greatest threats often offer the greatest opportunities.

Social entrepreneurs share a unique vision. When confronting intractable, complex problems, they see something the rest of us miss: an innovative solution or a new path that has the potential to change the status quo. This past year, we've supported a number of social entrepreneurs whose accomplishments have been extraordinary. They've created the world's first nonprofit pharmaceutical company, developed powerful networks to advance female education in Africa, trained "barefoot engineers" to electrify rural villages in Afghanistan and engineered a low-cost, modular irrigation system in India. These achievements prove that social entrepreneurs have the foresight and capacity to overcome some of society's toughest challenges and create lasting, large-scale change.

Humbled by the challenges and successes of social entrepreneurs, we are inspired to do everything we can to support these remarkable men and women. Their extraordinary visions can truly become tomorrow's reality.

*Jeff Skoll, Founder and Chairman*

*Sally Osberg, President and CEO*

*December 2005*

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## PROGRAMS AND INITIATIVES

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The Skoll Foundation invests in social entrepreneurs whose work has the potential for large-scale influence on six critical challenges of our time: tolerance and human rights, health, environmental sustainability, economic and social equity, institutional responsibility, and peace and security. These issues are at the heart of the foundation's vision of a world of peace and prosperity where all people, regardless of geography, background or economic status, enjoy and employ the full range of their talents and abilities.

The **Skoll Awards for Social Entrepreneurship** provide established social entrepreneurs with three-year mezzanine funding structured as core support in the form of grants. Skoll social entrepreneurs are innovators who have achieved proof of concept, are poised to replicate or expand ini-

tatives that advance systemic social change, and have a message that will resonate with those whose resources are crucial to achieving sustainable, long-term solutions.

The selection methodology for the Skoll Awards begins with an open, online application process that includes careful consideration of all applicants based on the merits of the social entrepreneurs and their programs. While a number of Skoll Award recipients are referred to us through an extensive partner network, the foundation considers all applications equally and welcomes all social entrepreneurs who meet the guidelines criteria. For additional details on the guidelines and application process, visit the Skoll Foundation Web site at [www.skollfoundation.org/skollawards](http://www.skollfoundation.org/skollawards).

During the three-year investment term, the Skoll Foundation also offers award recipients **Capacity-Building Grants** to address critical growth needs faced by their organizations at this complex stage of development, such as human resources infrastructure or board development. Capacity-Building Grants enable the foundation to invest in the underlying health of its award recipients on an as-needed basis each year.

Furthermore, the Skoll Foundation makes **Program-Related Investments (PRIs)** to enable proven social entrepreneurs to leverage their strategies and enhance their impact. PRIs are a powerful tool for accessing the asset base of the foundation to provide critical growth capital and advance the work of world-class social entrepreneurs and the field of social entrepreneurship.

Whether they are working on a local or international basis, social entrepreneurs are determined to pioneer innovations that reshape society and benefit humanity. The Skoll Foundation is committed to bringing a broad set of investment strategies and tools to bear on their success.



## Connect

Fundamental to the success of social entrepreneurs is their ability to connect with key people, resources and opportunities. The Skoll Foundation is committed to providing connections that enhance the work of social entrepreneurs and advance the field of social entrepreneurship. Some of the innovative ways in which the foundation expresses this commitment are through the Skoll Centre for Social Entrepreneurship, the Skoll World Forum on Social Entrepreneurship and Social Edge.



The **Skoll Centre for Social Entrepreneurship** was launched in November 2003 at the Saïd Business School, Oxford University, to promote the advancement of social entrepreneurship worldwide. It was created with a contribution of £4.44 million by the Skoll Foundation, the largest funding ever received by a business school for an international program in social entrepreneurship. This grant funds an endowed lectureship, a director for the Centre's activities, visiting fellows and five MBA Skoll Scholarships for students who want to apply entrepreneurial strategies to effect sustainable social change.

Each year the Centre hosts the **Skoll World Forum on Social Entrepreneurship**, a strategic convening of leading thinkers and practitioners in the field of social entrepreneurship from around the world. The event provides



an energizing sense of community and an unparalleled opportunity for networking and learning, and it helps build a body of knowledge around key themes that will advance the field, as well as the work of individual social entrepreneurs. The 2006 Skoll World Forum will bring together experts from the worlds of social change and capital markets to focus on leveraging assets and growing social capital markets.

**Social Edge**, another cornerstone of the foundation’s “connect” initiative, is an online community at [www.socialedge.org](http://www.socialedge.org). The site is a practical, global network that serves to connect social entrepreneurs with key people,

resources and opportunities through ongoing interactive forums that provide practical advice and best practices. Members network with each other and learn from experts in the field. The site strikes a balance between the visionary and the practical with its spirited discussions, blogs, online workshops and events. Social Edge remains committed to fostering frank dialogue, building mutual respect and creating a sense of community among those in the social sector.

## Celebrate

The Skoll Foundation is unique among foundations in the amount of time and resources it devotes to celebrating leading social entrepreneurs who are creating positive social change. The “celebrate” initiative has two kinds of power: the power to advance the work of social entrepreneurs and also the power to illustrate how one person can make a difference and inspire people to action, moving them from cynical to hopeful and from indifferent to motivated.

In 2005 the foundation pioneered the use of film as a channel for this mission of celebration. Film is a powerful means of communication, with the ability to go wide for an audience it seeks to address and to go deep with the content it seeks to deliver. The Skoll Foundation uses film to significantly increase the awareness of the field of social entrepreneurship and to celebrate the work of individual social entrepreneurs.



The airing of *The New Heroes*, a four-part PBS documentary series hosted by Robert Redford, presented 12 compelling stories of social entrepreneurs and was a resounding success. The series reached 4.4 million viewers, generated more than 1,000 house parties in 46 states and 33 countries, and resulted in viewer donations totaling more than \$148,000 to organizations run by social entrepreneurs profiled in the series.

**The Gandhi Project**, also launched in 2005, was conceived to introduce nonviolent resistance and the teachings of Mahatma Gandhi to young Palestinians. Like many social entrepreneurs, Gandhi saw an intractable problem, moved to seek a solution through peaceful resistance and inspired others to action. The Gandhi Project began with a momentous screening in Ramallah of the epic film *Gandhi* – dubbed into Arabic by award-winning Palestinian director, Hanna Elias – and continues to bring the universal power of this film to bear on this urgent and important political conflict. Future screenings are planned in cities, villages and refugee camps throughout the Palestinian Territories.



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SELECTED GRANTEE PROFILES

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## CRITICAL ISSUE AREA

Tolerance and  
Human RightsGILLIAN CALDWELL  
WITNESS

## OVERVIEW

WITNESS is an international human rights organization that equips and trains human rights groups to use video footage to focus attention on human rights abuses and catalyze change

## GEOGRAPHY

Africa, Asia, Europe, Latin America, North America

## GRANT AMOUNT

\$615,000 over 3 years

## GRANT OBJECTIVE

Increase international outreach and distribution efforts to heighten wider public visibility and systemic social change



A COLOMBIAN MILITARY OFFICER CONFRONTS A HUMAN RIGHTS ADVOCATE ARMED WITH A VIDEO CAMERA.

WITNESS was launched in 1992 with the goal of putting video cameras into the hands of human rights activists. One of these activists was **Gillian Caldwell**, who was then using undercover cameras to investigate Russian mafia involved in trafficking women into forced prostitution. Following her successful work as a WITNESS partner, Gillian was brought on board as executive director in 1998.

Gillian realized that in order to be successful, WITNESS partners needed training on how to film a compelling story, get their films before decision makers who could make a difference, and access more media outlets so that their films could be seen by larger audiences. Pursuing this strategy, she has built the organization into a major international resource for the media and the human rights field.

WITNESS has partnered with more than 300 partner groups in 60 countries that have produced videos used as evidence in legal proceedings, as testimony before United Nations commissions, for grassroots education and mobilization, and as a deterrent to further abuse. Support from the Skoll Foundation will be used to expand international training operations and increase the visibility of WITNESS partner videos and issues in order to create lasting social change.

## CRITICAL ISSUE AREA

Health



DR. VICTORIA HALE  
Institute for OneWorld Health

## OVERVIEW

Institute for OneWorld Health is a nonprofit pharmaceutical company that produces drugs and treatments for neglected diseases that affect people in the poorest parts of the world

## GEOGRAPHY

Africa, South Asia

## GRANT AMOUNT

\$615,000 over 3 years

## GRANT OBJECTIVE

Fund key staff positions vital to the company's growth and operational success



TREATMENTS DEVELOPED BY THE INSTITUTE FOR ONEWORLD HEALTH PREVENT FAMILIES FROM HAVING TO CHOOSE BETWEEN A GENERATION OF POVERTY AND A CHILD'S LIFE.

Working for the Food and Drug Administration in the early 1990s, **Dr. Victoria Hale** saw many promising new medicines abandoned or not developed to their full market potential. Diseases such as visceral leishmaniasis, long ignored and often fatal, needed urgent attention. This disease is endemic to the Indian subcontinent and parts of Africa and Brazil, and about 200 million people worldwide are at risk of contracting it.

In 2001, armed with a novel idea and a lot of determination, Victoria founded the **Institute for OneWorld Health**, a nonprofit pharmaceutical company. The company was intended to address the gap between global infectious diseases and pharmaceutical opportunities. By using existing drug research, conducting clinical trials overseas and building innovative partnerships with both developing-world manufacturers and big pharmaceutical companies, OneWorld Health brings drugs to market for a fraction of the usual cost. And success is close: The organization recently completed testing in India of a promising new and inexpensive treatment for visceral leishmaniasis and is seeking regulatory approval in India.

Funds from the Skoll Foundation will be used to fill key management positions, allowing Victoria and other company scientists to concentrate on the development and distribution of new treatments for illnesses such as malaria and pediatric diarrhea.

## CRITICAL ISSUE AREA

Environmental  
SustainabilityWILLIAM FOOTE  
EcoLogic Finance

## OVERVIEW

EcoLogic Finance provides loans and financial training to rural farmers and small businesses that foster environmental conservation

## GEOGRAPHY

Belize, Bolivia, Brazil, Colombia, Costa Rica, Ecuador, Ethiopia, Guatemala, Honduras, Mexico, Nicaragua, Peru, Rwanda, Tanzania, Uganda

## GRANT AMOUNT

\$465,000 over 3 years plus program-related investment of \$1 million

## GRANT OBJECTIVE

Expand operations in Latin America and East Africa by offering loan capital to organic and fair trade growers of coffee and other agricultural products




THIS RWANDAN FARMER BELONGS TO A COOPERATIVE SUPPORTED BY ECOLOGIC FINANCE THAT PRODUCES AND PROCESSES SUSTAINABLY GROWN COFFEE TO CONSERVE NATURAL RESOURCES AND ACCESS NICHE EXPORT MARKETS.

**William Foote** was an investment banker during the Latin America growth years of the early 1990s. After the peso was devalued in 1994, he spent two years in rural Mexico studying and writing about the financial crisis and its effects on people and the environment. He recognized that large populations in the developing world are often forced, through economic desperation, to pursue short-term moneymaking strategies that damage or destroy the natural resources on which they depend. William founded **EcoLogic Finance** to support rurally based businesses that foster environmental conservation such as sustainable agriculture and fisheries, wild-harvested products, handicrafts and ecotourism.

Since EcoLogic Finance launched in 1999, it has raised more than \$12 million in low-interest loan capital from more than 65 private investors, and it has made 125 loans valued at nearly \$26 million to rural producers in 11 Latin American and four African countries. Support from the Skoll Foundation will help EcoLogic Finance generate 60 new loans, increasing income for 90,000 people and improving management of 75,000 acres in Latin America and Africa. In addition to the grant, the Skoll Foundation recognized an unrealized opportunity and offered a program-related investment to advance EcoLogic Finance's work at a critical time when demand from borrowers was especially high.

## CRITICAL ISSUE AREA

Economic  
and Social Equity


**RODRIGO BAGGIO**  
Committee for Democracy  
in Information Technology

## OVERVIEW

CDI uses information and communication technologies to foster social inclusion and encourage active citizenship in low-income communities

## GEOGRAPHY

Brazil, Latin America,  
South Africa, Japan

## GRANT AMOUNT

\$515,000 over 3 years

## GRANT OBJECTIVE

Launch schools in additional communities, engaging between 200,000 and 250,000 more students



CDI SCHOOLS HAVE HELPED CHILDREN AND ADULT STUDENTS PUBLISH COMMUNITY NEWSPAPERS, ESTABLISH COMMUNITY-BASED BUSINESSES, AND MONITOR AND GIVE FEEDBACK TO ELECTED OFFICIALS ON GOVERNMENT PROGRAMS.

**Rodrigo Baggio** was first exposed to computers at the age of 12 at the business firm where his father directed the department of information management. During his adolescent years, he participated in a number of social, student and environmental movements in Brazil that included volunteering with street children and mobilizing workers for a day nursery in the slums. At that time, the technology revolution was having a tremendous impact on Brazil, yet instead of creating opportunities for all, it was creating another social divide. Its benefits were lost on those who could not afford access. Rodrigo dreamed of how he might combine his desire to improve the lives of the poor with his passion for technology.

In 1995, starting off modestly with a collection of secondhand computers and volunteer teachers, Rodrigo pursued his dream by founding the **Committee for Democracy in Information Technology (CDI)**. The organization created the first school that year to teach people how to use technology to improve their communities and their lives. Now, 10 years later, CDI supports more than 900 schools in Brazil, as well as other Latin American countries, South Africa and Japan. The CDI model for teaching is gaining interest all over the world. Funds from the Skoll Foundation are being used to launch additional schools in Latin America, Africa and possibly in Asia.

## CRITICAL ISSUE AREA

Institutional  
Responsibility

NINA SMITH  
Rugmark Foundation USA

## OVERVIEW

Rugmark is a global nonprofit organization working to end illegal child labor in the handmade carpet industry and offer educational opportunities for children rescued from slavery

## GEOGRAPHY

India, Nepal, Pakistan,  
United States, England,  
Germany

## GRANT AMOUNT

\$440,000 over 3 years

## GRANT OBJECTIVE

Expand the U.S. market  
for Rugmark rugs from  
1 percent to 15 percent



THIS BOY IS ONE OF 1,580 CHILDREN IN NEPAL RESCUED FROM EXPLOITATION BY RUGMARK AND OFFERED AN EDUCATION. IN ALL, RUGMARK INSPECTORS HAVE RESCUED MORE THAN 3,000 CHILDREN IN INDIA, NEPAL AND PAKISTAN.

Rugmark was founded by Kailash Satyarthi in 1994 to eliminate child labor in carpet manufacturing. The organization rescues child laborers from bonded slavery and educates them, monitors rug factories and certifies carpets made without child labor. In consumer countries, Rugmark seeks to create a market preference for certified rugs through use of the Rugmark label.

In 1999 **Nina Smith** launched **Rugmark Foundation USA** to educate buyers in the United States and campaign for industry reform. Today, imports of certified rugs represent 1 percent of the U.S. market share. By developing cooperative relationships with trade and industry leaders and supporting promotional campaigns that educate the consumer, Nina hopes to raise awareness and increase market demand for rugs with the Rugmark label. Every percentage point of U.S. market share gained translates into 750 children rescued from the workforce, 1,000 saved from entering the workforce and 2,200 jobs given to adults rather than children.

## CRITICAL ISSUE AREA

Peace and Security


 THE GANDHI PROJECT  
Relief International

## OVERVIEW

The Gandhi Project leverages the power of film to bring the concept of peaceful resistance to the fight against social oppression

## GEOGRAPHY

Palestine, Jordan, Lebanon, Syria

## GRANT AMOUNT

\$200,000 over 1 year

## GRANT OBJECTIVE

Screen the film *Gandhi* in Palestinian communities and facilitate post-screening discussion and projects that promote Gandhi's teachings



THE GANDHI PROJECT PROMOTES THE PHILOSOPHY OF MAHATMA GANDHI BY SCREENING THE FILM *GANDHI* IN THE PALESTINIAN TERRITORIES.

Jeff Skoll and Kamran Elahian, founder of Schools Online, partnered with Relief International to launch **The Gandhi Project** in Ramallah in April 2005. The goal was to introduce nonviolent resistance and the teachings of Mahatma Gandhi to young Palestinians by screening the epic film *Gandhi*, dubbed into Arabic by award-winning Palestinian director Hanna Elias, in cities, villages and refugee camps throughout the Palestinian Territories.

Like many social entrepreneurs, Gandhi saw an intractable problem and turned it on its head to create a systemic solution to social inequities. Inspired by Gandhi's remarkable story, Lord Richard Attenborough worked for 14 years against myriad challenges and finally brought his monumental film about the Indian leader to the screen in 1982, when it won broad critical acclaim, including eight Oscars.

The Gandhi Project brings the universal power of the film *Gandhi* to bear on one of the most pressing political conflicts of our time. Working closely with Palestinian schools, universities and other nongovernmental organizations, leaders of The Gandhi Project integrate screenings of the film with community discussions and projects that advance Gandhi's principles of peaceful resistance, economic self-reliance and self-determination.

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GRANTS FOR FISCAL YEAR 2005

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## Grants

**Action Without Borders, Inc.**

[www.idealists.org](http://www.idealists.org)

\$100,000 for core support

**Acumen Fund, Inc.**

[www.acumenfund.org](http://www.acumenfund.org)

\$30,000 for tsunami relief and general operating support

**Agros International**

[www.agros.org](http://www.agros.org)

\$5,000 for general operating support

**Allavida**

[www.allavida.org](http://www.allavida.org)

\$150,000 for *Alliance* magazine and Central Asia Nonprofit Sector Profile

**Alliance for Nonprofit Management, Inc.**

[www.allianceonline.org](http://www.allianceonline.org)

\$5,000 for merger exploration

**Alliance for the Wild Rockies, Inc.**

[www.wildrockiesalliance.org](http://www.wildrockiesalliance.org)

\$10,000 for general operating support

**American India Foundation**

[www.aifoundation.org](http://www.aifoundation.org)

\$30,000 for tsunami relief and general operating support

**American Leadership Forum-Silicon Valley**

[www.alfsv.org](http://www.alfsv.org)

\$339,250 for core support and capacity building

**Appropriate Technologies for Enterprise Creation**

(now KickStart)

[www.kickstart.org](http://www.kickstart.org)

\$715,000 for core support

**Association of Fundraising Professionals - Silicon Valley Chapter**

[www.afpsv.org](http://www.afpsv.org)

\$3,470 for 2004 Philanthropy Day Awards Luncheon

**Association of Youth Museums Inceneficiary Associations**

[www.childrensmuseums.org](http://www.childrensmuseums.org)

\$5,000 for general operating support



**Ashoka**

[www.ashoka.org](http://www.ashoka.org)

\$25,000 for tsunami relief and general operating support

**Aspen Institute, Inc.**

[www.aspeninstitute.org](http://www.aspeninstitute.org)

\$150,000 for Enterprising Organizations initiative

**Associates of the University of Toronto, Inc.**

[www.utoronto.ca](http://www.utoronto.ca)

\$25,000 for social impact project at Rotman School of Management

**Bayview Hunters Point Center for Arts and Technology (BAYCAT)**

[www.baycat.org](http://www.baycat.org)

\$480,000 for core support, general operating support and capacity building

**Belmont-Redwood Shores Public School Foundation**

[www.school-force.org](http://www.school-force.org)

\$500 for general operating support

**Beneficent Technology, Inc. (Benetech)**

[www.benetech.org](http://www.benetech.org)

\$80,000 for general operating support and capacity building

**BoardSource**

[www.boardsource.org](http://www.boardsource.org)

\$200,000 for knowledge products and services to improve performance of the nonprofit sector

**Bootstrap Fund, Inc.**

[www.katalysis.org](http://www.katalysis.org)

\$175,000 for core support

**Bridgespan Group**

[www.bridgespangroup.org](http://www.bridgespangroup.org)

\$75,000 for knowledge products and services to benefit the field of social entrepreneurship

**Businesses United in Investing, Lending and Development**

[www.build.org](http://www.build.org)

\$250,000 for core support

**California Community Foundation**

[www.calfund.org](http://www.calfund.org)

\$1,000,000 for Participant Productions Foundation

**Calvert Social Investment Foundation, Inc.**

[www.CalvertFoundation.org](http://www.CalvertFoundation.org)

\$400,000 for social enterprise fund



**CAMFED International**  
[www.camfed.org](http://www.camfed.org)  
 \$325,000 for core support

**CAMFED USA Foundation**  
[www.camfed.org/html/camfed\\_usa.html](http://www.camfed.org/html/camfed_usa.html)  
 \$180,000 for core support

**Catholic Charities of San Jose**  
[www.ccsj.org](http://www.ccsj.org)  
 \$5,000 for after-school literacy program

**Center for Effective Philanthropy, Inc.**  
[www.effectivephilanthropy.org](http://www.effectivephilanthropy.org)  
 \$400,000 for comparative data and new assessment tools

**Chancellor Masters and Scholars of the University of Oxford**  
[www.ox.ac.uk](http://www.ox.ac.uk)

\$60,000 for 2005 and 2006 Skoll World Forums

**Charities Housing Development Corp. of Santa Clara County**  
[www.charitieshousing.org](http://www.charitieshousing.org)  
 \$25,000 for Santa Clara County housing study

**Citizen Schools, Inc.**  
[www.citizenschools.org](http://www.citizenschools.org)  
 \$690,000 for core support and capacity building

**Civic Ventures**  
[www.civicventures.org](http://www.civicventures.org)  
 \$75,000 for core support

**College Summit, Inc.**  
[www.collegesummit.org](http://www.collegesummit.org)  
 \$5,000 for general operating support

**Committee for Democracy of Information Technology**  
[www.cdi.org.br](http://www.cdi.org.br)  
 \$515,000 for core support

**Commonwealth Club of California**  
[www.commonwealthclub.org](http://www.commonwealthclub.org)  
 \$8,000 for philanthropy lecture

**Community Foundation Silicon Valley**  
[www.cfsv.org](http://www.cfsv.org)  
 \$680,750 for general operating support

**Community Foundations of America, Inc.**  
[www.cfamerica.org](http://www.cfamerica.org)  
 \$425,000 for financial institutions marketing initiative

**Community School of Music and Arts**  
[www.arts4all.org](http://www.arts4all.org)  
 \$315,000 for core support and capacity building

**CompassPoint Nonprofit Services**  
[www.compasspoint.org](http://www.compasspoint.org)  
 \$60,000 for Silicon Valley Council of Nonprofits

**Council on Foundations, Inc.**  
[www.cof.org](http://www.cof.org)  
 \$18,115 for 2005 membership fee

**Creative Visions Foundation**  
[www.creativevisions.org](http://www.creativevisions.org)  
 \$16,000 for general operating and core support

**Duke University**  
[www.duke.edu](http://www.duke.edu)  
 \$148,000 for research and case studies on scaling social entrepreneurship ventures

**EcoLogic Finance, Inc.**  
[www.ecologicfinance.org](http://www.ecologicfinance.org)  
 \$465,000 for core support

**Enterprise Foundation, Inc.**  
[www.enterprisefoundation.org](http://www.enterprisefoundation.org)  
\$10,000 for general operating support

**Extra Hands for ALS, Inc.**  
[www.extrahands.org](http://www.extrahands.org)  
\$25,000 for general operating support

**FilmAid International, Inc.**  
[www.filmaidinternational.org](http://www.filmaidinternational.org)  
\$25,000 for program evaluation

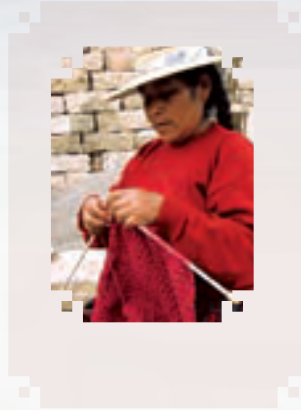
**Foundation Center**  
[www.fdncenter.org](http://www.fdncenter.org)  
\$10,000 for membership support and support for San Francisco office

**Foundation Incubator**  
[www.foundationincubator.org](http://www.foundationincubator.org)  
\$10,000 for 2005 membership fee

**Fountain Valley School of Colorado**  
[www.fvs.edu](http://www.fvs.edu)  
\$2,500 for arts and technology programs

**Fundacion Paraguaya de Cooperacion y Desarrollo**  
[www.fundacionparaguaya.org.py](http://www.fundacionparaguaya.org.py)  
\$515,000 for core support

**Fundacion Tierranuestra**  
[www.tierranuestra.org.py](http://www.tierranuestra.org.py)  
\$465,000 for Sonidos de la Tierra project



**Give2Asia**  
[www.give2asia.org](http://www.give2asia.org)  
\$75,000 for serving social entrepreneurs in Asia

**Global Business Network LLC**  
[www.gbn.com](http://www.gbn.com)  
\$65,000 for Future of Silicon Valley scenario planning project

**Global Fund for Children**  
[www.globalfundforchildren.org](http://www.globalfundforchildren.org)  
\$30,000 for tsunami relief and general operating support

**GlobalGiving Foundation, Inc.**  
[www.GlobalGiving.com](http://www.GlobalGiving.com)  
\$155,000 for tsunami relief, *The New Heroes* campaign and general operating support

**Global Greengrants Fund, Inc.**  
[www.greengrants.org](http://www.greengrants.org)  
\$100,000 for tsunami relief, core support and general operating support

**Global Security Institute**  
[www.gs institute.org](http://www.gs institute.org)  
\$25,000 for general operating support

**Grameen Foundation USA**  
[www.gfusa.org](http://www.gfusa.org)  
\$30,000 for tsunami relief and general operating support

**Grantmakers for Effective Organizations**  
[www.geofunders.org](http://www.geofunders.org)  
\$5,000 for 2005 membership fee

**Greater Bay Area Make a Wish Foundation, Inc.**  
[www.makewish.org](http://www.makewish.org)  
\$5,000 for Adopt-a-Wish program

**Groundspring.org**  
[www.groundspring.org](http://www.groundspring.org)  
\$25,000 for tsunami relief and general operating support

**Housing Trust of Santa Clara County, Inc.**  
[www.housingtrustfund.org](http://www.housingtrustfund.org)  
\$2,000 for low-income housing and small business development programs

**Independent Sector**  
[www.independentsector.org](http://www.independentsector.org)  
\$87,200 for National Panel on the Nonprofit Sector and 2005 membership fee

**Institute for OneWorld Health**  
[www.oneworldhealth.org](http://www.oneworldhealth.org)  
\$615,000 for core support

**International Development Enterprises-India**  
[www.ide-india.org](http://www.ide-india.org)  
\$615,000 for core support

**Joint Venture Silicon Valley Network**  
[www.jointventure.org](http://www.jointventure.org)  
\$200,000 for core support

**LaFrance Associates, LLC**  
[www.lfagroup.com](http://www.lfagroup.com)  
\$153,500 for study of organizational capacities critical to successful scaling of social entrepreneurship projects



**Las Vegas Children Foundation**

\$250 for general operating support

**Lenders for Community Development**

[www.l4cd.org](http://www.l4cd.org)

\$398,000 for core support, capacity building and video storytelling project

**Lucile Packard Foundation for Children**

[www.lpfch.org](http://www.lpfch.org)

\$5,000 for general operating support

**Manchester-Bidwell Corp.**

[www.manchesterguild.org](http://www.manchesterguild.org)

\$365,000 for business plan for replication

**Mills-Peninsula Hospital Foundation**

[www.mills-peninsula.org/foundation](http://www.mills-peninsula.org/foundation)

\$5,000 for general operating support

**National Public Radio, Inc.**

[www.npr.org](http://www.npr.org)

\$74,000 for general operating support

**New York University**

[www.nyu.edu](http://www.nyu.edu)

\$150,000 for study on creating and sustaining high-performance social enterprises

**Next Door**

[www.nextdoor.org](http://www.nextdoor.org)

\$25,000 for fund development



**Nonprofit Enterprise and Self-Sustainability Team, Inc.**

[www.nesst.org](http://www.nesst.org)

\$5,000 for general operating support

**Northern California Grantmakers**

[www.ncg.org](http://www.ncg.org)

\$12,500 for 2005 membership fee

**PBS Foundation**

[www.pbs.org/aboutpbs/pbsfoundation](http://www.pbs.org/aboutpbs/pbsfoundation)

\$5,000 for general operating support

**People Acting in Community Together, Inc.**

[www.pactsj.org](http://www.pactsj.org)

\$270,000 for core support

**People for Open Space, Inc.**

[www.greenbelt.org](http://www.greenbelt.org)

\$200,000 for smart growth in Silicon Valley

**Philanthropic Research, Inc.**

[www.guidestar.org](http://www.guidestar.org)

\$525,000 for tsunami relief, core support and general operating support

**Pine Bay Foundation**

[www.campwinston.com](http://www.campwinston.com)

\$50,000 for Camp Winston

**Relief International**

[www.ri.org](http://www.ri.org)

\$400,000 for tsunami relief, The Gandhi Project and general operating support

**Resource Area for Teachers**

[www.raft.net](http://www.raft.net)

\$5,000 for general operating support

**Room to Read**

[www.roomtoread.org](http://www.roomtoread.org)

\$54,000 for tsunami relief, general operating support and capacity building

**Rugmark Foundation USA**

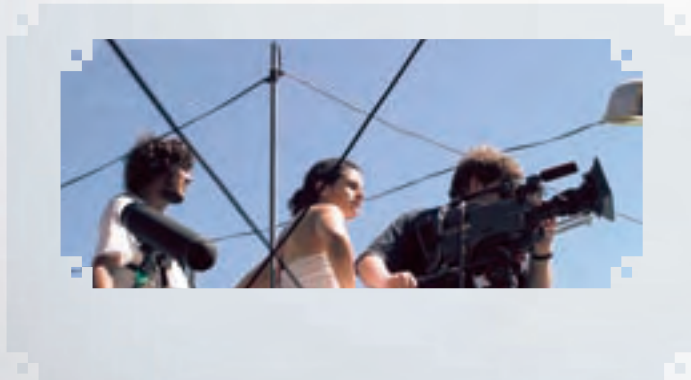
[www.rugmark.org](http://www.rugmark.org)

\$440,000 for core support

**Saga Foundation**

[www.sagafoundation.org](http://www.sagafoundation.org)

\$75,000 for World Leaders Summit





**San Francisco Parks Trust, Inc.**  
[www.frp.org](http://www.frp.org)

\$5,000 for Harding Park Golf Clubhouse

**San Jose Children's Discovery Museum**  
[www.cdm.org](http://www.cdm.org)

\$60,000 for general operating support

**San Jose Conservation Corps**  
[www.sjccharterschool.org](http://www.sjccharterschool.org)

\$325,000 for core support and capacity building

**San Jose Public Library Foundation**

[www.sjplf.org](http://www.sjplf.org)

\$10,000 for general operating support

**San Mateo Public Library Foundation**

[www.smlibraryfoundation.org](http://www.smlibraryfoundation.org)

\$5,000 for capital campaign

**Sea Shepherd Conservation Society**

[www.seashepherd.org](http://www.seashepherd.org)

\$10,000 for general operating support

**Seed Foundation, Inc.**

[www.seedfoundation.com](http://www.seedfoundation.com)

\$5,000 for general operating support

**Share Our Strength, Inc.**

[www.strength.org](http://www.strength.org)

\$375,000 for Community Wealth National Franchise Incubator

**Silicon Valley Toxics Coalition**

[www.svtc.org](http://www.svtc.org)

\$200,000 for core support

**Social Enterprise Alliance, Inc.**

[www.se-alliance.org](http://www.se-alliance.org)

\$2,500 for 2005 membership fee

**Social Work Research Centre (India)**

[www.barefootcollege.org](http://www.barefootcollege.org)

\$615,000 for core support

**Stanford University Board of Trustees of Leland Stanford Junior University**

[www.stanford.edu](http://www.stanford.edu)

\$550,000 for Center for Social Innovation and John Gardner Center for Youth and Their Communities

**Sundance Institute**

[www.sundance.org](http://www.sundance.org)

\$250,000 for documentary film music and storytelling laboratories

**Teach for America, Inc.**

[www.teachforamerica.org](http://www.teachforamerica.org)

\$255,000 for general operating support

**Tides Center**

[www.tidescenter.org](http://www.tidescenter.org)

\$225,000 for global expansion feasibility study and dissemination of knowledge about fiscal sponsorship

**Tides, Inc.**

[www.tides.org](http://www.tides.org)

\$25,000 for capacity building

**TransFair USA**

[www.transfairusa.org](http://www.transfairusa.org)

\$665,000 for core support and capacity building



**Trickle Up Program, Inc.**  
[www.trickleup.org](http://www.trickleup.org)  
\$30,000 for tsunami relief and general operating support

**Uganda Children's Charity Foundation**  
[www.ucf.org](http://www.ucf.org)  
\$10,000 for general operating support

**University of San Francisco**  
[www.usfca.edu](http://www.usfca.edu)  
\$139,057 for report on non-profit sector in Silicon Valley by the Institute for Organizational Nonprofit Management

**U.S. Spine and Sport Foundation**  
[www.spineandsport.com/foundation](http://www.spineandsport.com/foundation)  
\$50,000 for prolotherapy research

**VIA Foundation**  
[www.nadacevia.cz](http://www.nadacevia.cz)  
\$5,000 for community development

**Viva Rio**  
[www.vivario.org.br](http://www.vivario.org.br)  
\$3,000 for youth programming in Rio de Janeiro

**Watoto Charitable Trust**  
\$10,000 for a vehicle for youth program

**Williams College**  
[www.williams.edu](http://www.williams.edu)  
\$2,500 for graduate program in history of art

**WITNESS, Inc.**  
[www.witness.org](http://www.witness.org)  
\$615,000 for core support

**Women and Philanthropy, Inc.**  
[www.womenphil.org](http://www.womenphil.org)  
\$25,000 for annual meeting and membership fee

**World Affairs Council of Northern California**  
[www.wacsf.org](http://www.wacsf.org)  
\$75,000 for Global Philanthropy Forum

**World Schizophrenia Fellowship**  
[www.world-schizophrenia.org](http://www.world-schizophrenia.org)  
\$15,000 for general operating support

**Young Men's Christian Association of Santa Clara Valley**  
[www.scvymca.org](http://www.scvymca.org)  
\$231,000 for Project Cornerstone

invest

celebrate

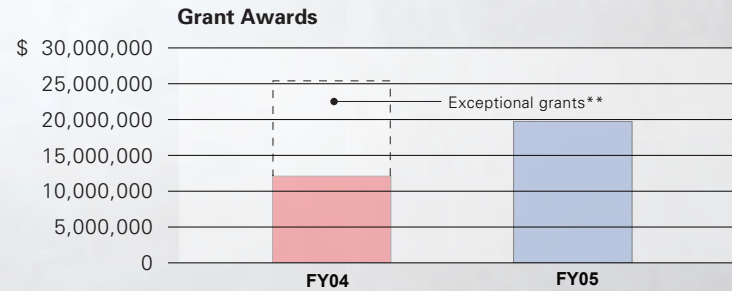
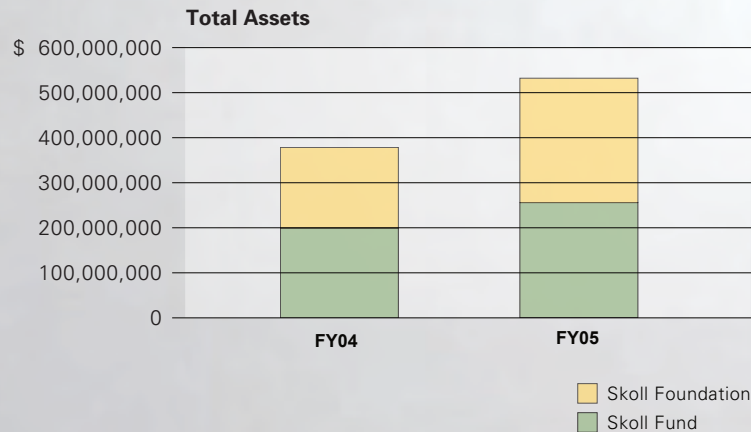
# FINANCIAL INFORMATION

connect

The Skoll Foundation encompasses two separate corporations: a private foundation, The Skoll Foundation, and a public charity whose legal name is The Skoll Fund. The Skoll Fund, created in 1999, is a supporting organization associated with Community Foundation Silicon Valley of San Jose, California. The private foundation was launched in 2002. Each entity is governed by its own board of directors. The two entities share grantmaking, program and administrative resources. Both organizations were founded to support social entrepreneurship, and together they are known as the Skoll Foundation.

	TOTAL ASSETS AS OF		GRANT AWARDS FOR THE 12 MONTHS ENDING	
	6/30/2004	6/30/2005	6/30/2004	6/30/2005
The Skoll Fund	\$ 201,696,442	\$ 258,061,506	\$ 12,401,572	\$ 9,484,777
The Skoll Foundation*	\$ 179,936,978	\$ 275,908,750	\$ 12,603,437	\$ 10,291,315
<b>Total</b>	<b>\$ 381,633,420</b>	<b>\$ 533,970,256</b>	<b>\$ 25,005,009</b>	<b>\$ 19,776,092</b>

\*In order to provide comparable data, this annual report reflects the activities of both The Skoll Foundation and The Skoll Fund for the 12-month period ending June 30, 2005. For tax reporting purposes, the private foundation had a fiscal year ending November 30, 2004.

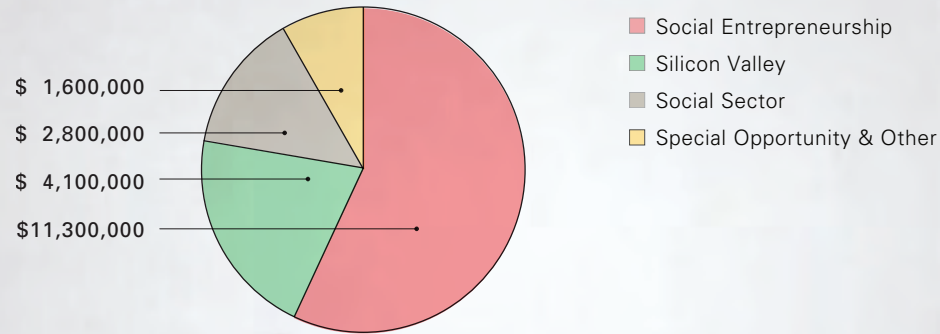


\*\*Grantmaking in FY2004 included \$11.9 million in core grant awards and two exceptional grants to Oxford University (£4.4 million) and Community Foundation Silicon Valley (\$5 million)



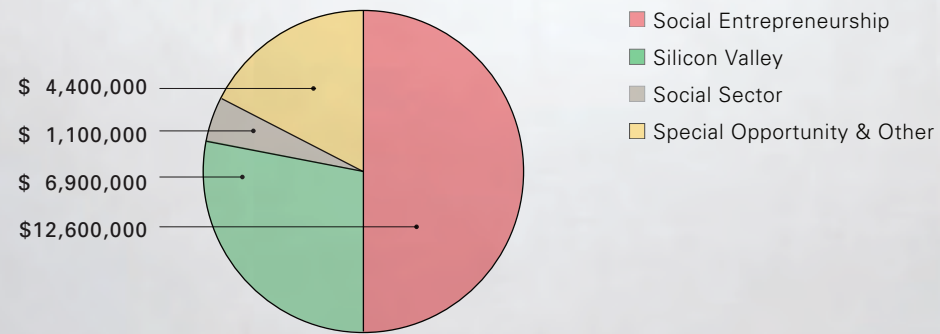
**FY05 Grant Allocations**

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**FY04 Grant Allocations**

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**The Skoll Foundation Board of Directors**

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**Cristina Yoon**  
*Grants Administrator*

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- Page 4 Coopa-Roca, from *The New Heroes*/Courtesy of Oregon Public Broadcasting
- Page 5 Sonidas de la Tierra, Paraguay
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- Page 21 Courtesy of Mitch Wilson, taken on assignment with International Development Enterprises-India (IDEI-India)
- Page 22 Robert Redford at *The New Heroes* premiere/Courtesy of Mike Spinelli
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- Page 34 Jeff Skoll at *The New Heroes* premiere/Courtesy of Mike Spinelli
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250 University Avenue, Suite 200  
Palo Alto, CA 94301  
650.331.1031

[www.skollfoundation.org](http://www.skollfoundation.org)  
[info@skollfoundation.org](mailto:info@skollfoundation.org)

*At the foundation, we believe social entrepreneurs have two kinds of power. One is the power to **invest** in bringing about significant change in direct ways, such as expanding access to clean water or providing educational opportunities for children. Perhaps more important is the power to inspire others to **connect** and **celebrate** what is possible, and thereby move those with resources to set aside their cynicism and join forces with social entrepreneurs, confident that together their efforts will make a difference.*